

Business Manager

Höganäs Bjuf AB is Sweden's only producer of refractory bricks and one of the leading companies in the world of refractories. The company is part of the Borgestad Industries that is included in the BorgestadGroup. Borgestad Industries with a turnover of 630 million was introduced on the Oslo Stock Exchange in autumn 2008. Höganäs Bjuf AB which is a profitable company with global customers / suppliers are currently over 150 employees. About 2/3 of the total production volume is exported to more than 60 countries. Customers are mainly in the cement and steel industries.

The business area Cement has a leading expertise to deliver refractory solutions to the cement production industry, based on assignment to more than 400 cement works worldwide.

More information can be found on www.hoganasbjuf.com and www.borgestadindustries.com

For business area Cement we are looking for a new Business Manager due to upcoming retirement. The person will gradually take over the leadership and responsibility for all activities within the business area to the global cement industry

You are responsible for ...

- management of the organization and expansion in business area Cement
- coordination of activities towards the cement industry
- establishment of global regional offices
- Development of internal working models

You have ...

- management experience and is a skilled communicator who can enthuse
- at least 5 years experience in international solutions-oriented sales and is convenient to independently carry out sales and negotiation situations in English
- basic technical skills and industry experience you write and speak
- Swedish and English fluently, and if you master one more non-Nordic language it is an advantage.
- drive and a strong internal engine with focus on results and a positive attitude

We offer ...

- a stimulating and varied job in an international environment
- an opportunity to shape the future together with talented and dedicated colleagues
- a flat organization with short decision paths
- a workplace in the vibrant Helsingborg region

Placement

Bjuv.

Applications

In this recruitment we are working with Inspirula AB. Your application should be sent to jobb@inspirula.se. The selection and interview process is ongoing, so do not delay your application.

Questions answered by business and recruitment consultant Rune Jonsson, 070-306 33 55