

April 2011

This is the re-birth of our Newsletter Proof. Once again much has changed since the last time we published the newsletter. We hope that this new version will enable us to communicate with you easily and more frequently, and always with information that serves you well.

We will share with you new products and techniques, new installations, new people in our organization and other interesting things from the organization that serves the cement manufacturing industry with real-world refractories.

Enjoy your reading!

## Continual modernization of Gorazdze Cement Plant



Höganäs Bjuf was once more selected by Heidelberg to supply refractory material. This time it's for the upgrading of line number 2 at the Gorazdze Cement Plant in Poland, belonging to the Heidelberg Group.

The contract covers all refractories from the top cyclone to the cooler incl. the kiln lining, a total of 3 800 tons of refractory material.

The contract was signed in August 2010 and the installation started in November 2010. Installation is done by Matbud and Piec-Bud in cooperation as the job is of such huge size. Supervision of the installation is done by Höganäs Bjuf personnel.

The clinker production started in April 2011.

We are also proud to announce that we were the chosen supplier for the upgrade of line number 1 seven years ago and when this ongoing upgrade is finished Gorazdze Cement will have the biggest single plant capacity in Europe.

## New brochures

Do you have our latest brochures and leaflets?

We have updated our Handbook and our leaflets for Alumina Bricks, Monolithics and MgO Bricks. For a free paper or PDF copy of our brochures please send an e-mail to [josephine.ljungquist@hoganasbjuf.se](mailto:josephine.ljungquist@hoganasbjuf.se) with your name and address.

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## About Höganäs Bjuf

Höganäs Bjuf is today a multi-national organization and part of the Borgestad Group.

We specialize in refractory products for the cement industry. Our activities range from applications-driven R&D, production, distribution and service to complete refractory management, including the wrecking and installation work required.

R&D, production and corporate headquarters are located in Sweden, and our resourcing and sales are global. We are represented -- by wholly owned subsidiaries, joint ventures or agents -- in more than forty countries around the world.

## Training at Bricking Solutions

'Höganäs Bjuf AB' and 'Bricking Solutions' (division of BROKK AB) continue to extend co-operation between companies developed in recent years by means of common efforts on new markets.

Thus, 'Bricking Solutions' took part in technical seminar arranged by 'Höganäs Bjuf AB' in May 2010 (Bjuv, Sweden) with presentation as well as arranged technical training in March 2011 (Monroe, USA) for visitors from Russia.

As result of such close partnership, shortly after last training in USA, an order for universal bricking machine has been successfully received by 'Bricking Solutions' from JSC 'Teplochimmontag' (Stariy Oskol, Russia). Delivery of this bricking machine will provide new stage of development of installation techniques in cement rotary kilns in Russia and will enable 'Höganäs Bjuf AB' to offer local customers full service including installation of kiln bricks..



*Pic. Whilliam Barraugh, left, (President of 'Bricking Solutions') grants 'Agent training certificate' to Andrey Spitsin, right, regional manager of 'Höganäs Bjuf AB' in Russia and Belarus.*

## Höganäs Bjuf AB invests in developing Eastern Europe and the Middle East

We will continue our establishment in Eastern Europe by getting better coverage of the Balkan Countries through our office in Slovenia with Marjan Vake. At the same time we strengthen our office in Moscow with one more person Natalia Gromova.

We have also strengthened our Gliwice office with one supervisor Romek Cieslak to be able to service our clients with expert help during installations of our refractory materials, this to improve service life of the linings.

Our Cyprus office covering the Middle East Markets has been strengthened with one supervisor Elie Assaad and one administrative person Constantinos Lytras.

## Our organization

This is our new organization

